

## How many bankers does it take to tighten a bolt?

Hundreds. Especially when you're as involved as Indiana National—from the mining of raw materials to the delivery of finished products, from multi-ton steel rolls to minute precision parts.

For example, we're involved with Solar Sources Inc. of Indianapolis, mining America's most abundant source of energy—coal. And, in the huge machinery Solar Sources uses to bring coal out of the ground, you're likely to find brake and clutch linings from another of our clients, National Friction Products Corporation in Logansport.

We're behind companies like Chrome Deposit Corporation in Portage, finishers of large steel rolls, and Valparaiso's McGill Manufacturing Company, people who make precision industrial bearings. Seragen Diagnostics Inc., another of our Indianapolis clients and part of a Boston-based

parent company, makes medical tests and diagnostic equipment.

It takes raw materials, thriving industry and dedicated banking professionals to produce even the simplest products. And at each step along the way each manufacturer requires the help of a bank with the widest possible range of banking expertise in general, and specific know-how in their particular specialization.

They need a bank that can respond to their credit requirements and cash management needs—a bank that can deliver what it promises quickly and accurately—on everything from international letters of credit to direct-deposit payroll.

No bank knows this better than Indiana National, because nobody is more involved.



**Indiana National®**  
**Pioneers in Banking®**

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